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2006 NYSTA/TANE Issues Forum -- Agenda --

WEDNESDAY, FEBRUARY 15 (Steve Head, HEADNetworks, Presiding)

Speaker: Steve Head
Solutions Architect
HEADNetworks LLC
7 Colby Court
Suite 7-199
Bedford, NH 03110
603-626-9848
Steve.head@headnetworks.com

8:30 - 9:30 Opening Keynote Address

This speech will address current trends in the industry, including the decrease in access line counts and access charge revenue and the increase in broadband demand, focusing on strategies to combat these challenges.

Shepherds: Dan Owen and Steve Pinto
Speaker: Rod Halsted
Chief Technology Director
JSI
P.O. Box 8495
Essex, VT 05451
802-879-8881
RHalsted@jsitel.com

9:30 - 10:45 How Wide Is Your Door -- Broadband to the Premises

This technical session will examine the different types of broadband (fiber, wireless, copper) and which is best suited for which applications.

Shepherds: Steve Head and Clarke Kidder
Speakers: Mike Bewersdorf
Network Infrastructure Planning
TDS Telecom
P.O. Box 337
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ernst.bewersdorf@tdstelecom.com
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February 16, 2006

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11:00 - Noon *There's Glass In The House -- Fiber to the Premises*

This session includes speakers from two rural Independents which have examined the pros and cons of investing in fiber to the premises. One has already made the decision to deploy FTTP and the other is still evaluating options.

Shepherds: Dana Twombly and Phil Wagschal

Speakers: Bill Trelease
Operations Manager
Delhi Telephone Co.
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607-746-1535
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Noon - 1:00 LUNCH

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1:00 - 2:30 Conversations -- Shooting The Pipe

This session will address three areas: (1) an end user will explain the process of deciding whether to use VoIP and how they are using it, looking at benefits, etc.; (2) a carrier which has opted to switch to VoIP will address the issues that arise when some of their customers want to stay on the switched network; (3) a third speaker will address the benefits of a carrier switching to VoIP and will talk about cost recovery, phantom traffic, measurement, and billing issues.

Shepherds: Dana Twombly, Matt Atkinson, Steve Head, and Dave Niles

Speakers:

Bill Grant

Network Services

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February 16, 2006

2:45 - 4:00 Regulatory/Technical Roundtable

Four industry experts will talk about what's going on in the industry.

Shepherds: Clarke Kidder and Lou Manuta

Moderator: Greg Trask
Crown Point Telephone Corp
2829 NYS Route 9
Crown Point, NY 12928
518-597-3300
gtrask@cptelco.net

Speakers: Rochelle Jones
Time Warner Telecom
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THURSDAY, FEBRUARY 16 (Steve Pinto, Champlain Tel, Presiding)

Speaker: Steve Pinto
Director of Network Operations
Champlain Telephone / Primelink
99 Kansas Avenue
Plattsburgh, NY 12903
518-298-2429
spinto@primelink1.com

8:00 - 9:15 Channel Surfing, Internet Style

This session will address the technical issues involved with rolling out IP Video and will discuss franchising issues.

Shepherds: Clarke Kidder and Lou Manuta
Speakers: Clarke Kidder
Network Consultant
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9:30 - 10:45 Clouds Around The Northeast

How does a rural LEC provide affordable broadband to its customers when they are located far apart and only some may be interested? The session will address state efforts, market demand for broadband, educating customers about broadband, and partnering with other providers. After each speaker makes a brief presentation, there will be a roundtable discussion.

Shepherds: Steve Head and Dave Niles

Speakers: Larry Sterrs

Vice Chair, Connect Maine Steering Committee

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February 16, 2006

10:45 - 11:45 After The Storm -- How Two Telcos Survived Katrina

What was it like to be operating a rural telephone company in Louisiana during the recent hurricanes and how have they been able to recover from the disaster? Managers from two of Louisiana's LECs will share their experiences in words and pictures.

Shepherds: Mark Greenvale, Clarke Kidder, and Bill Trelease

Speakers: Tony Duet

President/COO

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Noon – Meeting Adjourn